

P/E (Price-to-Earnings Ratio)

Exercise to be solved in the classroom



EXERCISE

Assume that, in 2008, Nokia launched an aggressive marketing campaign, which resulted in a 15% increase in sales. However, ROS reduced from 5.6% to 4.5%. Furthermore, suppose that Nokia has no other revenues, that the interest expense has not changed, and that the taxes are the same as in 2007:

- What was Nokia's EBIT in 2008?
- What was the net income in 2008?
- If the P/E ratio and the number of shares issued do not change, what is the NOKIA share price in 2008?

NOKIA 

	2007	2008
Ricavi di vendita	€ 51.058,00	
ROS	5,60%	4,50%
Proventi finanziari netti	€ 239,00	€ 239,00
Imposte %	18,40%	18,40%
P/E	14,6	14,6
Numero totale di azioni	3.890	3.890

Solve the problem



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■ SOLUTION

a. **Sales (2008)** = $€51.058 \times (1 + 0,15) = \text{€}58.717$

b. **EBIT (2008)** = $4.5\% \times €58,717 = \text{€}2.642$ (it is assumed that there are no other revenues)

c. **Net Income (2008)** = EBIT + Net Financial Income - Taxes = $(€2.642 + €239) \times (1 - 0,184) = \text{€}2.350,90$

d. **Price per share (2008)** = $P/E (2008) \times EPS (2008) = 14,6 \times (€2.350,90 \div 3.890) = \text{€}8,82$

