

# P/E (Price-to-Earnings Ratio)

***Exercise to be solved in the classroom***



## EXERCISE

Assume that, in 2008, Nokia launched an aggressive marketing campaign, which resulted in a 15% increase in sales. However, ROS reduced from 5.6% to 4.5%. Furthermore, suppose that Nokia has no other revenues, that the interest expense has not changed, and that the taxes are the same as in 2007:

- a. What was Nokia's EBIT in 2008?
- b. What was the net income in 2008?
- c. If the P/E ratio and the number of shares issued do not change, what is the NOKIA share price in 2008?

**NOKIA**



	<b>2007</b>	<b>2008</b>
<b>Ricavi di vendita</b>	€ 51.058,00	
ROS	5,60%	4,50%
Proventi finanziari netti	€ 239,00	€ 239,00
Imposte %	18,40%	18,40%
P/E	14,6	14,6
Numero totale di azioni	3.890	3.890

**Solve the  
problem**



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### ■ SOLUTION

- a. Sales (2008) =  $\text{€}51.058 \times (1+0,15) = \text{€}58.717$
- b. EBIT (2008) =  $4.5\% \times \text{€}58,717 = \text{€}2.642$  (it is assumed that there are no other revenues)
- c. Net Income (2008) = EBIT + Net Financial Income - Taxes =  $(\text{€}2.642 + \text{€}239) \times (1 - 0,184) = \text{€}2.350,90$
- d. Price per share (2008) = P/E (2008) × EPS (2008) =  $14,6 \times (\text{€}2.350,90 \div 3.890) = \text{€}8,82$

